

FACILITIES SOLUTIONS

FACILITIES SOLUTIONS FOR AFRICA MIDDLE EAST



TSEBO

WE **DEVELOP** PEOPLE, TO **SERVE** PEOPLE, TO **UPLIFT** SOCIETY

Facilities Management. Remote Camps. Catering. Cleaning. Protection. Hygiene. Energy. Procurement.

ENTRUST YOUR NON-CORE BUSINESS TO THE LEADING FACILITIES SOLUTIONS PROVIDER



WHAT WE DO

TECHNICAL, NON-TECHNICAL AND BUSINESS SUPPORT SERVICES

From office park maintenance to wholesale management of municipal service delivery processes, Tsebo Facilities Solutions is synonymous with expertise in technical and non-technical business support services.

We provide our clients with a reliable business infrastructure, creating ideal working environments by maintaining infrastructure through the delivery of essential support services, all backed by our robust technical architecture and client service flair.

Our extensive experience enables us to deliver continuous cost benefits while improving the quality of non-core services. This allows our clients to focus without distraction on their core priorities.



HARD SERVICES

Building maintenance, cabling, lifts, HVAC, access, fire detection and storage



SOFT SERVICES

Furnishings and interiors, painting, parking and landscaping



BUSINESS SUPPORT

Help desk, reception, switchboard, photocopiers and archiving

MEASUREABLE BENEFITS

REDUCED COSTS

Our Group procurement platform delivers the best economies of scale. Combined with our industry expertise and best practices, processes and systems, this enables us to consistently deliver reduced overhead costs.

IMPROVED EFFICIENCY AND EXPERTISE

We are experts in all aspects of the highly technical field of infrastructure management. Our knowledge of all the elements in this field is unmatched and we deliver this accumulated capability to all our clients.

CONVENIENCE

We assume responsibility for all processes and systems related to infrastructure maintenance, providing a 'one-stop-shop' for our clients.

BUSINESS CONTINUITY

We are well positioned in Africa and our reliable business architecture that enables our clients to focus on growth.



1996

A joint venture between Drake & Scull UK and the Tsebo Solutions Group creates Drake & Scull FM SA.

2004

The EMCOR Group buys Drake & Scull. Tsebo acquires the whole South African joint venture and Drake & Scull FM SA becomes a 100% Tsebo subsidiary. EMCOR sells the Drake & Scull brand rights to Drake & Scull International, based in Dubai.

2004 - 2016

The Drake & Scull FM SA brand name is used in South Africa under license from Drake & Scull International. The company operates outside of South Africa as Tsebo Facilities Solutions.

2016

We rebrand. Drake & Scull FM SA falls away: the company now operates as Tsebo Facilities Solutions in all territories.



BEE AND TRANSFORMATION

For us, transformation has never been a compliance requirement. Transformation is part of our DNA and is weaved into our business model, business processes, cultural values and business strategy. We pioneer enterprise and skills development in both the public and the private sector.

THE TSEBO SOLUTIONS GROUP IS A LEVEL 1 BBBEE CONTRIBUTOR

HUMAN CAPITAL

- We have the ability to interpret changing, unclear information and adapt to changing and uncertain conditions.
- We solve problems with imperfect information by drawing on our experience and thinking on our feet.
- Our judgement is always based on facts and experience.

ROBUST TECHNICAL ARCHITECTURE

- Our cloud-based technology capability and systems architecture is geared for African conditions.
- We have world class certified processes and systems: ISO 9001:2008, ISO 14001:2004 and OHSAS 18001:2007.
- We have the ability to perform across all service offerings.

CLIENT SERVICE EXPERIENCE

- We offer strong management based on combined, in-depth experience that aligns to client strategies and job creation initiatives.
- Our staff members are more than capable and are expertly trained.
- We are the creator of the PPP model for Facilities Services in SA and have the ability to innovate and adapt our business model without compromising standards.
- We have an understanding of African business culture and practices born of long-standing experience on the continent.
- We offer particular specialisations in risk management and maintenance in complex and widely distributed environments.

CLIENT ALIGNMENT

- We operate in all economic and geographic sectors and integrate with the corporate culture of our clients to increase their competitiveness and effectiveness.
- We deliver improved quality of service through accountable and responsible management.
- We are risk management specialists, contributing at the corporate level to the delivery of strategic and operational objectives.
- On a day-to-day level, we provide a safe and efficient working environment.

ENVIRONMENTAL SUSTAINABILITY

- Environmental sustainability is the gold standard for our processes.
- All of our processes and systems are designed to minimise negative environmental impacts.
- Our solutions improve the carbon footprint and energy utilisation of our clients.

HEALTH AND SAFETY

- We support the Occupational Health and Safety Act, 85 of 1993 and our Occupational Health and Safety policy ensures that our staff and customers always work in environments that are safe.
- To ensure compliance in our business with this legislation, we engage in continuous training on accident prevention and constantly update our GMPs in accordance with the latest practices in this field.
- We audit operational practices on Occupational Health and Safety in order to drive continuous improvement.

OUR TEAM



AUBREY MCELNEA
Managing Director



HLONIPHILE (HLO) GABELA
Director: Operations



ISHARA SINGH
Director: Human Resources



NANDI TRINDAD
Director: Operations




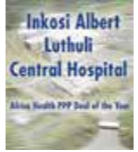


















ANDILE MGUDLWA
Director: Sales



NOLOYISO MHLUBULWANA
Director: Financial and Commercial

AWARDS

		 Nominated as one of the "Top 300 Companies"	Contribution to Facilities Management in South Africa  PPP Contributor of the Year	 Golden Arrow: Facilities Management
2002	2003	2005	2006	2012
Africa Health PPP Deal of the Year 	President's Award 	Nominated "Most Transformed Supplier" 	Logistic Achiever Award 	Global FM Awards Finalist 
	 Diamond Arrow: Facilities Management	 Diamond Arrow: Facilities Management	 Golden Arrow: Facilities Management	
	2017	2016	2015	2014
	PPP of the Year 	Excellence in Facilities Management 	Facilities Management Excellence 	Golden Arrow: Facilities Management 
	Provider of FM Services 			
	 Diamond Arrow: Facilities Management			
	2018			
	Employment Equity, Diversity and Transformation (EEDT) – Change Agent Award 	Employment Equity, Diversity and Transformation (EEDT) – HR Best Enabling Environment 		



FACILITIES MANAGEMENT **PROTECTION**
REMOTE CAMPS (ATS) **HYGIENE**
CATERING **ENERGY**
CLEANING **PROCUREMENT**

CONTRACT NON-CORE SERVICES

OIL AND GAS
 MINING AND RESOURCES
 CORPORATE AND FINANCIAL SERVICES
 MANUFACTURING
 HEALTHCARE
 EDUCATION
 LEISURE AND HOSPITALITY
 RETAIL AND WHOLESALE



KEY SECTORS



Revenue

- PRODUCTIVITY
- CONVENIENCE
- COMPETITIVE CAPABILITY

Costs

- OPEX
- CAPEX
- BUSINESS RISK

MEASURABLE BUSINESS BENEFITS

ISO 9001 OHSA
 14001 18001
 22000 HACCP



WORLD-CLASS OPERATING STANDARDS

28 COUNTRIES **5 300 SITES**
47 YEARS **40 000 EMPLOYEES**
47 OFFICES



FOOTPRINT AND OPERATING EXPERIENCE

MULTINATIONAL CLIENTS
 CORPORATE CITIZENSHIP
 ENVIRONMENTALLY RESPONSIBLE
 ETHICS AND GOVERNANCE
 AN AUTHENTIC AFRICAN COMPANY



AN ETHICAL AND RESPONSIBLE CORPORATE CITIZEN

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